

# PEYMAN YÜKSEL

## EXPERTISE AREAS

---

Corporate consultant  
Creating an employer brand  
Creating an organizational climate

## WORK EXPERIENCES

---

**CORPORATE CONSULTANT** - Sempro Consulting and Engineering **Mar 2021-Present**

**BUSINESS DEVELOPMENT SPECIALIST** - BTech Defence, Aviation, Medical, Advance Technologies Co. **Feb 2019-Jun 2020**

**BUSINESS DEVELOPMENT SPECIALIST** - AYK Defence and Aviation Ltd. Şti **Mar 2016- Feb 2019**

**ANALYST at Economic Studies Institute** – Turkish Centre for International Relations and Strategic Analysis NGO (TÜRSAM) **Jan 2010 – Sep 2013**

Trainer (During My Master's Degree)

**SALES MANAGER** - Pesinus Tourism and Travel Agency **Feb 2009 – Dec 2009**

Logistic Assistance for Foreign Military Pilots on Anatolian Eagles Military Exercise

**OWNER** - Avantaj Insurance Agency-AXA Insurance Com. **Feb 1999 – Dec 2009**

**FREE SHOP / STORE MANAGER** - Koç Holding - Setur Bond Store Coor-. **Jul 1987 – Apr 1998**

Diplomatic Duty

**ACCREDITATION PERSONEL** – STFA A.Ş. **Jan 1987 – Jun 1987**

## CERTIFICATES

---

Project Management Institute (PMI) - Responding Effectively to Risks, Forging Ahead with Perseverance and Resilience, Managing in a Crisis, Establishing Effective Virtual Teams, Becoming a Successful Collaborator

Toastmasters International-Advanced Gold Communicator- Advanced Leadership – Distinguished Toastmasters (DTM)

Middle East Technical University (METU) School of Foreign Languages English Certificate Program Toefl Class

TURKSAM Course of Training in Foreign Policy

School of Leadership – Leadership Training, Project Management, Crisis Management, Leadership and Team Working, Speed Reading  
KOÇ HOLDING Company – SETUR - Tourism and Hotel Management Training  
Ministry of Education, Insurance Specialist Certificate of Achievement

## EDUCATION

---

<b>2012 – 2015 Master of Business Administration with Thesis (MBA)</b>	Middle East Technical University (METU) Faculty of Economic and Administrative Sciences, Department of Business Administration
<b>2011 – 2012 Special Student</b>	Middle East Technical University (METU) Faculty of Economic and Administrative Sciences Turkish European Union Relationship Decision Analysis
<b>2004 – 2006 Tourism and Hotel Management</b>	Anatolian University Faculty of Tourism
<b>1981 – 1986 Bachelor of Science (BSc)</b>	Hacettepe University Faculty of Economic and Administrative Sciences Department of Business Administration

## LANGUAGES

---

Turkish (native)  
English (Advanced – Reading, Writing, Speaking)  
German (Beginner)

## MEMBERSHIP

---

Sale and Business Development Association - Member  
Toastmasters International Leadership and Communication Club - Treasurer  
Turkish WIN-Turkish Women’s International Network- Member-Mentoring  
InterNations- Expatriate Community for Expats Worldwide Albatros Member

## PUBLICATIONS

---

“The Role of Academic Spin-Offs in Entrepreneurial Universities”- METU MBA Thesis  
The Geopolitical Position of Turkey in Energy Agreements- TURKSAM Internship Thesis  
Many articles about economics published in various magazines and Web Pages

Websites for Publications:

<https://tez.yok.gov.tr/UlusalTezMerkezi/>  
<https://www.tse.org.tr/Dergiler?ID=2975&ParentID=578>  
<http://ekoavryasya.net/duyuru.aspx?did=156&Lang=TR>  
<http://www.cgscenter.org/>  
<http://www.dijimecmua.com/flash/index.php?id=6945>  
<http://www.peymanyuksel.com/Web/Icerik.aspx?IcerikID=79>